## Representations of Indifference Prices on a Finite Probability Space

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## Recall

Intuition of Utility Maximization

The idea of utility maximization is to find an investment strategy that maximizes the expected utility under some fixed initial portfolio wealth.

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## Intuition of Utility Maximization

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## Recall

A derivative security pays some amount at expiry depending on the value of its underlying asset. An example is a call option.

How can we price derivative securities??

## Replication pricing vs Indifference pricing

## Recall

Under complete markets, derivative securities are replicable so we show the unique no-arbitrage price of our derivative security is the risk-neutral expectation of the derivative security's payoff. But this isn't the case for incomplete markets. What now?

## Replication pricing vs Indifference pricing

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## Intuition of Indifference Pricing

An indifference price is a price at which the investor gets the same expected utility level by trading a derivative security as he would if he chooses not to trade the derivative security.

## Mathematical representation of indifference pricing

## Recall

We defined the value function:

$$
u(x)=\sup _{X_{T} \in C(x)} E^{\mathbb{P}}\left[U\left(X_{T}\right)\right]
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New value function
We will define a new value function $V$ that takes into account the number of derivative security contracts we want to take part in:

$$
V(x-q \Pi, q)=\sup _{X_{T} \in C(x-q \Pi)} E^{\mathbb{P}}\left[U\left(X_{T}+q f\right)\right] \text { for some } q \in \mathbb{R}
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We represent the indifference price $\Pi$ of a derivative security when the following is true:

$$
V(x-q \Pi, q)=V(x, 0)=u(x)
$$

## Indifference Price: Main Result

## Theorem [F., H., Mostovyi - '23]

Let $x \in \operatorname{dom}(u)$ be fixed and interest rate $r=0$. Then for every derivative security $f$, the set of indifference prices at $x$ is a singleton and with $y=u^{\prime}(x)$, we have:

$$
\Pi(x)=\mathbb{E}^{\mathbb{P}}\left[\frac{\hat{Y}_{T}(y)}{y} f\right]=\mathbb{E}^{\hat{\mathbb{Q}}(y)}[f]
$$

Where $\frac{d \hat{\mathbb{Q}}}{d \mathbb{P}}=\frac{\hat{Y}_{T}(y)}{y}$ and $\hat{\mathbb{Q}}$ is the dual optimal martingale measure from the utility maximization problem.

## Proving $\Pi$ is an indifference price

Check that $\Pi(x)=\mathbb{E}^{\mathbb{P}}\left[\frac{\hat{\underline{Y}}_{T}(y)}{y} f\right]=\mathbb{E}^{\hat{\mathbb{Q}}(y)}[f]$ is an indifference price:

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Suppose we buy $q \in \mathbb{R}$ contracts, then we have $X_{T} \in \mathcal{X}(x-q \Pi)$. It follows that $\mathbb{E}^{\hat{\mathbb{Q}}}\left[X_{T}\right]=\mathbb{E}^{\mathbb{P}}\left[\frac{\hat{Y}_{T}(y)}{y} X_{T}\right]=x-q \Pi$. Then:

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$$
\begin{aligned}
V(x-q \Pi, q) & =\mathbb{E}^{\mathbb{P}}\left[U\left(X_{T}+q f\right)\right] \\
& =\mathbb{E}^{\mathbb{P}}\left[U\left(X_{T}+q f\right)\right]+\sum_{k=1}^{K} \lambda_{k}\left(\mathbb{E}^{\mathbb{Q}^{k}}\left[X_{T}\right]-(x-q \Pi)\right)
\end{aligned}
$$

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\end{aligned}
$$

## Simplify Lagrangian

- Let $y=\sum_{k=1}^{K} \lambda_{k}$ and $\mu_{k}=\frac{\lambda_{k}}{y} \Longrightarrow \mathbb{Q}=\sum_{k=1}^{K} \mu_{k} \mathbb{Q}^{k}$
- Notice $\mathbb{Q} \in \mathcal{M}^{\alpha}(S)$ since it is a convex combination of points in $\mathcal{M}^{\alpha}(S)$


## Proving $\Pi$ is an indifference price

## Simplify Lagrangian:

$$
\begin{aligned}
L\left(X_{T}, y, \mathbb{Q}\right) & =\mathbb{E}^{\mathbb{P}}\left[U\left(X_{T}+q f\right)\right]+\sum_{k=1}^{K} \lambda_{k}\left(\mathbb{E}^{\mathbb{Q}^{k}}\left[X_{T}\right]-(x-q \Pi)\right) \\
& =\mathbb{E}^{\mathbb{P}}\left[U\left(X_{T}\right)\right]-y \mathbb{E}^{\mathbb{Q}}\left[X_{T}\right]+y(x-q \Pi) \\
& =\mathbb{E}^{\mathbb{P}}\left[U\left(X_{T}\right)-y \frac{\hat{Y}_{T}(y)}{y} X_{T}\right]+y(x-q \Pi) \\
& =\mathbb{E}^{\mathbb{P}}\left[V\left(\hat{Y}_{T}\right)\right]+y \mathbb{E}^{\mathbb{Q}}\left[X_{T}+q f\right]=\mathbb{E}^{\mathbb{P}}\left[V\left(\hat{Y}_{T}\right)+\hat{Y}_{T}\left(X_{T}+q f\right)\right]
\end{aligned}
$$

## Proving $\Pi$ is an indifference price

$$
\begin{aligned}
V(x-q \Pi, q) & =\mathbb{E}^{\mathbb{P}}\left[U\left(X_{T}+q f\right)\right]=L\left(X_{T}, y, \mathbb{Q}\right) \\
& =\mathbb{E}^{\mathbb{P}}\left[V\left(\hat{Y}_{T}\right)+\hat{Y}_{T}\left(X_{T}+q f\right)\right] \\
& =v(y)+\mathbb{E}^{\mathbb{P}}\left[\hat{Y}_{T} X_{T}\right]+\mathbb{E}^{\mathbb{P}}\left[\hat{Y}_{T} q f\right] \\
& =v(y)+(x-q \Pi) y+q \Pi y=u(x)=V(x, 0)
\end{aligned}
$$

We note that we can show this indifference price is unique under some initial wealth and some initial number of contracts bought.

## Useful Results

- $x=-v^{\prime}(y)$
- $v(y)=\min _{\mathbb{Q} \in \mathcal{M}^{\alpha}(S)} E^{\mathbb{P}}\left[V\left(y \frac{d \mathbb{Q}}{d \mathbb{P}}\right)\right]=E^{\mathbb{P}}\left[V\left(y \frac{d \hat{\mathbb{Q}}}{d \mathbb{P}}\right)\right]$
- $v^{\prime}(y)=E^{\hat{\mathbb{Q}}}\left[V^{\prime}\left(y \frac{d \hat{\mathbb{Q}}}{d \mathbb{P}}\right)\right]$
- $U^{\prime}\left(X_{N}\right)=y \frac{d \hat{\mathrm{Q}}}{d \mathrm{P}}$
- $\Pi(x)=\mathbb{E}^{\hat{\mathbb{Q}}(y)}[f]$


## Probability Notation

- $\mathbb{P}\left(\omega_{n}\right)=p_{n}$
- $\mathbb{Q}\left(\omega_{n}\right)=q_{n}$
- $\hat{\mathbb{Q}}\left(\omega_{n}\right)=\hat{q}_{n}$


## Trinomial Model Example

- Initial market conditions: $S_{0}=100, r=0$.
- Probability space: $\Omega=\left\{\omega_{1}, \omega_{2}, \omega_{3}\right\}$
- Actual Probabilities: $p_{1}=0.2, p_{2}=0.3, p_{3}=0.5$
- $x=5, U(x)=\ln (x)$



## Trinomial Model Example

- $S_{0}=\frac{q_{1} S_{1}\left(\omega_{1}\right)+q_{2} S\left(\omega_{2}\right)+q_{3} S_{1}\left(\omega_{3}\right)}{1+r}$
- Sum of all probabilities add to 1


## Trinomial Model Example

$$
\begin{aligned}
200 q_{1}+100 q_{2}+50 q_{3} & =100 \\
q_{1}+q_{2}+q_{3} & =1
\end{aligned}
$$

- $q_{1}=t, q_{2}=1-3 t, q_{3}=2 t, t \in\left(0, \frac{1}{3}\right)$


## Trinomial Model Example

Conjugate: $V(y)=-\ln (y)-1$

$$
V^{\prime}(y)=-\frac{1}{y}
$$

$$
v(y)=\min _{\mathbb{Q} \in \mathcal{M}^{\alpha}(S)} E^{\mathbb{P}}\left[V\left(y \frac{d \mathbb{Q}}{d \mathbb{P}}\right)\right]
$$

## Trinomial Model Example

$$
\begin{aligned}
v(y) & =\min _{\mathbb{Q} \in \mathcal{M}^{\alpha}(S)} E^{\mathbb{P}}\left[V\left(y \frac{d \mathbb{Q}}{d \mathbb{P}}\right)\right] \\
& =\min _{\mathbb{Q} \in \mathcal{M}^{\alpha}(S)} \Sigma_{n=1}^{3} p_{n}\left(-\ln \left(y \frac{q_{n}}{p_{n}}\right)-1\right) \\
& =\min _{\mathbb{Q} \in \mathcal{M}^{\alpha}(S)} 0.2\left(-\ln \left(y \frac{q_{1}}{0.2}\right)-1\right)+0.3\left(-\ln \left(y \frac{q_{2}}{0.3}\right)-1\right)+0.5\left(-\ln \left(y \frac{q_{3}}{0.5}\right)-1\right) \\
& =\min _{\mathbb{Q} \in \mathcal{M}^{\alpha}(S)}-\ln (y)-0.2 \ln \left(\frac{t}{0.2}\right)-0.3 \ln \left(\frac{1-3 t}{0.3}\right)-0.5 \ln \left(\frac{2 t}{0.5}\right)-1
\end{aligned}
$$

## Trinomial Model Example

$$
\begin{aligned}
\frac{d}{d t} & \rightarrow 0.2\left(\frac{1}{\frac{t}{0.2}} \cdot \frac{1}{0.2}\right)+0.3\left(\frac{1}{\frac{1-3 t}{0.3}} \cdot-\frac{3}{0.3}\right)+0.5\left(\frac{1}{\frac{2 t}{0.5}} \cdot \frac{2}{0.5}\right) \\
& =\frac{0.2}{t}-\frac{0.9}{1-3 t}+\frac{1}{2 t} \\
& =\frac{0.7}{t}-\frac{0.9}{1-3 t} \\
& =\frac{0.7(1-3 t)-0.9(t)}{t(1-3 t)} \\
& =\frac{0.7-3 t}{t(1-3 t)} \Rightarrow 0
\end{aligned}
$$

## Trinomial Model Example

$$
\begin{gathered}
0.7-3 t=0 \\
t=\frac{7}{30} \\
\hat{\mathbb{Q}}=\left(\begin{array}{l}
\hat{q}_{1} \\
\hat{q}_{2} \\
\hat{q}_{3}
\end{array}\right)=\left(\begin{array}{c}
\frac{7}{30} \\
\frac{9}{30} \\
\frac{14}{30}
\end{array}\right)
\end{gathered}
$$

## Trinomial Model Example

$$
\begin{aligned}
x & =-v^{\prime}(y)=-\left(E^{\hat{\mathbb{Q}}}\left[V^{\prime}\left(y \frac{d \hat{\mathbb{Q}}}{d \mathbb{P}}\right)\right]\right) \\
& =-\Sigma_{n=1}^{3} \hat{q}_{n} \cdot\left(-\frac{1}{y\left(\frac{\hat{q}_{n}}{p_{n}}\right)}\right)=\Sigma_{n=1}^{3} \frac{p_{n}}{y} \\
5 & =\frac{0.2}{y}+\frac{0.3}{y}+\frac{0.5}{y}=\frac{1}{y} \\
y & =0.20
\end{aligned}
$$

## Trinomial Model Example

$$
\begin{gathered}
U^{\prime}\left(X_{N}\right)=y \frac{d \hat{\mathbb{Q}}}{d \mathbb{P}} \\
U^{\prime}\left(X_{N}\left(\omega_{n}\right)\right)=y \frac{\hat{q}_{n}}{p_{n}} ; n=1,2,3 \\
X_{N}\left(\omega_{n}\right)=\frac{1}{y \frac{\hat{q}_{n}}{p_{n}}}=\frac{p_{n}}{y \cdot \hat{q}_{n}} \\
\left(\begin{array}{l}
X_{N}\left(\omega_{1}\right) \\
X_{N}\left(\omega_{2}\right) \\
X_{N}\left(\omega_{3}\right)
\end{array}\right)=\left(\begin{array}{l}
\frac{p_{1}}{y \cdot \hat{q}_{1}} \\
\frac{p_{2}}{y \cdot \hat{q}_{2}} \\
\frac{p_{3}}{y \cdot \hat{q}_{3}}
\end{array}\right)=\left(\begin{array}{l}
\frac{0.2}{(0.2)\left(\frac{7}{30}\right)} \\
\frac{0.3}{(0.2)\left(\frac{9}{30}\right)} \\
\frac{0.5}{(0.2)\left(\frac{14}{30}\right)}
\end{array}\right)=\left(\begin{array}{l}
4.29 \\
5.00 \\
5.36
\end{array}\right)
\end{gathered}
$$

## Trinomial Model Example

- D: Price of Derivative Security
- Strike Price: $K=50$



## Trinomial Model Example

$$
\begin{aligned}
\Pi(x) & =E_{\hat{\mathbb{Q}}}[f] \\
\Pi(5) & =\mathbb{E}_{\hat{\mathbb{Q}}}[D] \\
& =\sum_{i=1}^{3} D_{1}\left(\omega_{i}\right) \cdot \hat{q}_{i} \\
& =150 \cdot \frac{7}{30}+50 \cdot \frac{9}{30}+0 \cdot \frac{14}{30} \\
& =50
\end{aligned}
$$

## Next Steps

Under markets with interest rate, we can apply a change of numeraire to essentially convert the problem to one without interest (the discount factor is an example of changing the numeraire).

